

CONFERENCE BULLETIN

Presented by:



With New Jersey Banks, New Jersey Prospers

Register Today!

- 8:00 a.m. Registration/Breakfast with Exhibitors
- 8:45 a.m. Program
- 12:20 p.m. Reception with Exhibitors
- 12:50 p.m. Luncheon
- 1:20 p.m. Program Continues
- 3:20 p.m. Adjournment

CPE & CLE Credits May Apply

For additional information,
Please call or e-mail:

Program: Cris Goncalves
908-272-8500, ext. 630
cgoncalves@njbankers.com

Sponsorships: Jenn Zorn
908-272-8500, ext. 611
jzorn@njbankers.com

Registration: Katie Davey
908-272-8500, ext. 600
kdavey@njbankers.com

Follow us on:



Updated: May 1, 2015

ANNAMAE BAERENBACH MEMORIAL 27TH ANNUAL LENDING CONFERENCE

Thursday, June 11, 2015

Crowne Plaza Monroe, Monroe Twp., NJ

Join us for our 27th Annual Lending Conference.

NJBankers has designed a conference that is timely, informative and intended to keep you up-to-date on the latest developments in today's residential and commercial mortgage markets.

Your morning will begin with a presentation on "The Need for Strategic Agility". Following the presentation will be **Edward Butler, Esq.**, of McCarter & English who will discuss case law affecting the lending industry. Next we will have remarks from **Ken Kobylowski**, Commissioner, New Jersey Department of Banking and Insurance. After a break with our exhibitors, attendees will be able to choose between our morning Residential breakout session, "Quality Control" with **Frank Cammarata**, of Cammarata Associates or the Commercial breakout session, "Utilizing Interest Rate Derivatives as Competitive Advantage", with **Jim Beattie** and **Jason Lange**, of Chatham Financial Corp. After the morning sessions, attendees will enjoy a Networking Reception with Exhibitors followed by our luncheon, where we will have a presentation on the *Economic Outlook for 2015* presented by **Dr. William C. Dunkelberg**, of National Federation of Independent Businesses.

The conference will conclude with two afternoon sessions. The Residential breakout session on "Upcoming RESPA/TILA Changes", with **Asaad Faquir**, RSK Compliance Solutions and the Commercial breakout session on "Loan Participations" with **Niluffer DeScherer**, **Gary Green** and **Thomas Herten** of Archer & Greiner.

For sponsorship and exhibiting opportunities, see pages 5 & 6 for further information.

CONFERENCE BULLETIN continued

**Annamae Baerenbach Memorial
27TH Annual Lending Conference**

Date: Thursday, June 11, 2015

Registration/Cont. Breakfast:

8:00 a.m. – 8:45 a.m.

Program: 8:45 a.m. – 3:20 p.m.

Location: Crowne Plaza Monroe

390 Forsgate Drive

Monroe Township, NJ, 08831

TO REGISTER

By Mail:

New Jersey Bankers Association

411 North Avenue East

Cranford, NJ 07016

By Fax:

908-272-2720

Online:

www.njbankers.com

Questions?

908-272-8500

Registration Information: Program fee includes seminar materials, Continental breakfast, refreshment breaks and lunch. The deadline to register is **May 28, 2015**. Cancellations received prior to the registration deadline will be assessed an administration fee of \$25 per registrant. After **May 28, 2015**, refunds will not be granted, but substitutions are welcomed. All cancellations must be submitted in writing.

In case of inclement weather, please call the New Jersey Bankers Association office after 6:30 a.m. for a message on cancellation.

Dress Code: Business casual attire is appropriate.

Directions

NJ Turnpike North or South to exit 8A.

After toll, stay to left. Go around ramp and make right into hotel parking lot.

Follow us on:



REGISTRATION

Attendee One

Name: _____ **Title:** _____

Company: _____

Address: _____

City/State/Zip: _____

Phone: _____ **Fax:** _____

****E-mail:** _____

****Note, all handouts will be emailed prior to seminar**

Concurrent Morning Session (choose one)

- Option A** – Quality Control
- Option B** – Utilizing Interest Rate Derivatives as a Competitive Advantage

Concurrent Afternoon Session (choose one)

- Option A** – Upcoming RESPA/TILA Changes
- Option B** – Loan Participations

Attendee Registration Fee:

- NJBankers member - \$145** **Non-member* - \$295**
- Hardship - (please see guidelines on next page)**

Exhibitor Registration Fee:

- NJBankers member - \$300** **Non-member* - \$450**

I will require special accommodations/dietary needs to participate.

Please List: _____

PAYMENT METHOD

AmEx__ Visa__ MasterCard__ Discover__ Check__

(To ensure your space, please fax form even if mailing with a check.)

Name on Card _____

Card # _____ **Exp. Date** _____ **CCV#** _____

Signature: _____

**If you are not a member of NJBankers and would like to join, contact Jenn Zorn, 908-272-8500 ext. 611.*

CONFERENCE BULLETIN continued

**ANNAMAE BAERENBACH MEMORIAL
27TH ANNUAL LENDING CONFERENCE
Thursday, June 11, 2015
Crowne Plaza Monroe, Monroe Twp., NJ**

PROGRAM

- 8:00 a.m. **Registration and Continental Breakfast with Exhibitors**
- 8:45 a.m. **Opening Remarks**
 Kenneth R. Totten, Chairman
 NJBankers Lending Steering Committee
 President & CEO, United Roosevelt Savings Bank
- 8:50 a.m. **The Need for Strategic Agility**
 Speaker to be Announced
 FinPro, Inc.
- 9:50 a.m. **Legal Update**
 Edward Butler, Esq.
 McCarter & English, LLP
- 10:20 a.m. **MPF Program Update**
 Speaker to be Announced
 Federal Home Loan Bank of New York
- 10:35 a.m. **Remarks**
 Ken Kobylowski, Commissioner (*invited*)
 New Jersey Department of Banking and Insurance
- 10:50 a.m. **Networking Break with Exhibitors**
- 11:10 a.m. **Concurrent Breakout Sessions (choose one of two)**
- OPTION A: Residential Track**
 Quality Control
- Frank Cammarata**, President
 Cammarata Associates

CONFERENCE BULLETIN continued

**ANNAMAE BAERENBACH MEMORIAL
27TH ANNUAL LENDING CONFERENCE
Thursday, June 11, 2015
Crowne Plaza Monroe, Monroe Twp., NJ**

PROGRAM (cont.)

- 11:10 a.m. **Concurrent Breakout Sessions (choose one of two)**
- OPTION B: Commercial Track**
Utilizing Interest Rate Derivatives as a Competitive Advantage
Jim Beattie, Director, Financial Institutions
Chatham Financial Corp.
- Jason Lange**, Director, Financial Institutions
Chatham Financial Corp.
- 12:20 p.m. **Networking Reception with Exhibitors**
- 12:50 p.m. **Luncheon**
- 1:20 p.m. **The Economic Outlook for 2015**
William C. Dunkelberg, Chief Economist
National Federation of Independent Businesses
Chairman, Liberty Bell Bank
- 2:10 p.m. **Concurrent Breakout Sessions (choose one of two)**
- OPTION A: Residential Track**
Upcoming RESPA/TILA Changes
Asaad Faquir, Director
RSK Compliance Solutions, LLC
- OPTION B: Commercial Track**
Loan Participations
Niluffer O. DeScherer, Esq., Partner
Archer & Greiner, P.C.
- Gary L. Green**, Esq., Partner
Archer & Greiner, P.C.
- Thomas J. Herten**, Esq. Partner
Archer & Greiner, P.C.
- 3:20 p.m. **Closing Remarks/Prize Drawing**

CONFERENCE BULLETIN continued

ANNAMAE BAERENBACH MEMORIAL
27TH ANNUAL LENDING CONFERENCE
Thursday, June 11, 215
Crowne Plaza Monroe, Monroe Twp., NJ 08831

SPONSORSHIPS

Co-sponsorship includes: a free exhibit table for your firm and one (1) free registration.

Sole sponsorship of event (\$2,700) includes same opportunities as a co-sponsor and provides an opportunity to speak for 15 minutes during the program.

Registration for any additional representatives will be at the regular member cost of \$145 per person or \$295 for a non-member.

EVENT	NAME	CO-SPONSOR	SOLE SPONSOR
Morning Program	Sponsored By: The Federal Home Loan Bank of New York		
Reception		\$1,500	\$2,700
Lunch	Co-Sponsored by: P&G Associates/ GRC Solutions/ RSK Compliance	\$1,500	
Afternoon Program		\$1,500	\$2,700

Contact Name: _____

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Email Address: _____

PAYMENT METHOD

AmEx__ Visa__ MasterCard__ Discover__ Check__

(To ensure your sponsorship, please fax form even if mailing with a check.)

Name on Card _____

Card # _____ Exp. Date _____ CCV# _____

Signature _____

Total \$ _____

Send completed form to:

Jenn Zorn, VP/Director of Education and Business Development
 New Jersey Bankers Association
 411 North Avenue East
 Cranford, NJ 07016
 Fax: 908-272-2720
jzorn@njbankers.com

CONFERENCE BULLETIN continued

ANNAMAE BAERENBACH MEMORIAL
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Crowne Plaza Monroe, Monroe Twp., NJ, 08831

EXHIBIT OPPORTUNITIES

Yes, I would like to exhibit at NJBankers 27th Annual Lending Conference

\$300.00

NJBankers Member Exhibit Space

\$450.00

Non-Member Vendor Exhibit Space

The registration fee will include one eight-foot, skirted, cloth-covered table and ONE representative for your exhibit space. The fee also entitles the representative to the program, Continental breakfast, reception and lunch. Registration for any additional representatives will be at the regular member cost of \$145 per person or \$295 for a non-member.

Name of Representative #1:

Name(s) of Additional Representative(s):

Name of Firm:

Address:

City/State/Zip:

Phone: _____ Fax: _____ EMail _____

PAYMENT METHOD

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Signature _____

Total \$ _____

Send completed form to:
Jenn Zorn, VP/Director of Education and Business Development
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CONFERENCE BULLETIN continued

NEW JERSEY BANKERS ASSOCIATION Financial Hardship Guidelines and Procedures for CLE Programs & Courses

The following constitutes the financial hardship guidelines and procedures for continuing legal education programs and courses sponsored by the New Jersey Bankers Association:

1. The fees charged by NJBankers for continuing legal education programs and courses reflect the Association's commitment to the availability of affordable, quality CLE programs to our members and their associates. Reduced fees to attend NJBanker's programs are available to:

- a) Attorneys in private practice whose gross annual income is less than \$35,000; attorneys who work for not-for-profit organizations; and judges, judicial law clerks, law professors and law students may apply for a 15% discount off the member registration fee;
- b) Employees of financial services regulatory agencies and other governmental entities may register at the member rate.

2. Requests for reduced or waived fees for NJBanker's sponsored CLE programs shall be made in writing and submitted to Jenn Zorn, Vice President/Director of Education and Business Development no later than 14 days before (May 28, 2015) the date on which the CLE course or program is to be held.

3. The written request shall contain a statement of the economic hardship and/or employment status and the relief sought by the applicant. All requests made pursuant to these guidelines shall remain confidential.

4. The applicant shall be informed of the committee's decision, not later than seven days prior to the date (June 4, 2015) on which the CLE program or course is to be given, provided that the application for a reduced or waived program fee has been submitted in a timely manner.